

# SCRIBONA

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**February 21, 2007**

## **Year-end report of the Scribona Group for the fourth quarter and full year 2006**

- For the fourth quarter, net sales excluding discontinued operations in Carl Lamm and Scribona Denmark are reported at SEK 2,771 (2,977) million. Net sales for the full year totaled SEK 9,016 (9,277) million.
- Operating profit excluding discontinued operations in Carl Lamm and Scribona Denmark for the fourth quarter amounted to SEK -40 (18) million. Profit after tax was SEK -67 (16) million, equal to SEK -1,01 (0.31) per share. For the full year, operating profit was SEK -135 (25) million and profit after tax was SEK -172 (14) million, equal to SEK -3.13 (0.27) per share.
- The Extraordinary General Meeting on October 2 resolved approved the distribution of all shares in Carl Lamm AB to the stockholders in Scribona. Trading of Carl Lamm shares on the Stockholm Stock Exchange's Nordic List commenced on October 10. The distribution, including transaction costs, reduced consolidated equity by SEK 46 million. Carl Lamm is reported in discontinued operations.
- The Extraordinary General Meeting on October 2 also resolved to carry out a preferential rights issue which provided the Group with SEK 141 million in equity.
- The Board of Directors removed CEO Tom Ekevall Larsen from his post in November 2006 and in December announced the appointment of Fredrik Berglund as the new CEO of Scribona. Fredrik Berglund took up duties at the beginning of January 2007.
- The Board and Management of Scribona have evaluated both additional acquisitions in Denmark and the sale of the Danish business. In December the Board decided to exclude the acquisition alternative, after which negotiations were initiated for a sale to SMG. The parties have now agreed on the principal conditions of sale and final negotiations are underway, for which reason Denmark is reported in discontinued operations with a profit after tax of SEK -151 (-59) million.
- The sale of Scribona's Danish business is intended to take place based on a valuation of the balance sheet and income statement for Scribona Denmark on February 28, 2007.
- The Year-end result has been burdened by extraordinary costs in the range of MSEK 150 related to restructuring, resulting in significant goodwill and IT-system write-downs, as well as costs for employee termination benefits and foreign exchange losses related to changes made in accounting principles connected to the integration of a regional stock control.

### **COMMENTS FROM THE CEO**

"To reverse recent years' negative earnings trend, we took a number of significant measures during January and February. We are downsizing our Finnish organization by some 50 employees, closing the local office in Malmö and selling our Danish operations to SMG Danmark. This, together with additional measures on the margin and cost side, will improve Scribona's scope to move earnings in a positive direction," says Fredrik Berglund.

"In the past five years, Scribona has recorded a total of around SEK 300 million in operating losses in the Danish business. The sale will take place through the transfer of all employees, facilities, receivables, liabilities and inventories to the new owner. Our assessment is that this is the best possible solution for the stockholders, employees, customers, and suppliers. This matter is of such a nature that it must be submitted to the general meeting of stockholders for decision.

"With a streamlined cost base and well functioning logistics, we will be able to shift our focus to offensive sales activities in Sweden, Finland and Norway, where Scribona has a market-leading position. Our strong volume growth in the latter half of the fourth quarter shows that we are on the right path."

### **COMMENTS FROM THE CHAIRMAN**

"2006 was quite a turbulent year for Scribona with many radical changes and serious problems related to the regionalization program, including the restructuring of logistics. The sale of the Danish operations will mean that the largest changes are behind us and the new management now has the opportunity to look to the future and focus on developing the business," says the Chairman of the Board Theodor Dalenson.

### **For additional information, contact:**

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### **Financial calendar**

Interim report for  
January-March 2007  
January-June 2007

January-September 2007

Year-end report January-December 2007

May 4, 2007

July 16, 2007

November 9, 2007

February 15, 2008

# SCRIBONA

## GROUP ORGANIZATION

As of October 1, 2006, the Group consists only of the Parent Company and business area Scribona. By decision of the extraordinary general meeting on October 2, all of the shares in Carl Lamm AB were distributed to the stockholders in Scribona. Trading of Carl Lamm shares on the Stockholm Stock Exchange's Nordic List commenced on October 10. The distribution, including transaction costs, reduced consolidated equity by SEK 46 million. In this report, Carl Lamm is included in discontinued operations.

The extraordinary general meeting on October 2 also resolved to carry out a preferential rights issue in which 3 new class B shares would be granted for every 5 currently held Scribona shares of class A or B. After issue expenses, the issue provided the Group with SEK 141 million in equity.

Negotiations for the sale of Scribona's Danish business have been in progress since December 2006. In February 2007, these resulted in a preliminary agreement to sell the Danish business on February 28. Starting with this report, Denmark is included in discontinued operations.

The Board of Directors removed CEO Tom Ekevall Larsen from his post in November 2006 and in December announced the appointment of Fredrik Berglund as the new CEO of Scribona. Fredrik Berglund comes most recently from Tele2, where he held positions such as Nordic Market Area Director, President of the Swedish company and Executive Vice President Sales & Marketing. Fredrik Berglund took up his duties at the beginning of January 2007. At the beginning of January 2007, CFO and Executive Vice President Örjan Rebeling left Scribona and was succeeded by Hans-Åke Gustafsson in January 2007. The terms of remuneration and employment contracts of senior executives will be described in the annual report.

## GROUP DEVELOPMENT

### Fourth quarter sales and profit in continuing operations

Consolidated net sales totaled SEK 2,771 (2,977) million, a decrease of 7%. At unchanged exchange rates, sales fell by 6%.

Consolidated operating profit was SEK -40 (18) million, including net exchange losses of SEK -1 (-1) million.

Net financial items amounted to SEK -17 (-3) million. During the quarter, cash and cash equivalents were revalued by SEK -12 million.

Profit before tax was SEK -58 (15) million.

### Full year sales and profit in continuing operations

Consolidated net sales amounted to SEK 9,016 (9,277) million, down by 3%. At unchanged exchange rates, sales declined by 3%.

Consolidated operating profit was SEK -135 (25) million, including net exchange losses of SEK -15 (-2) million. The increase in exchange losses is explained by the past year's assimilation of operations in Denmark, Finland and Norway into Scribona Nordic AB, which uses Swedish kronor as its reporting currency, while sales are primarily denominated in local currencies and purchasing partly in Swedish kronor, at the same time that the Swedish krona strengthened against EUR and NOK.

Net financial items totaled SEK -33 (-16) million. For the full year, revaluation of cash and cash equivalents amounted to SEK -13 million.

Profit before tax was SEK -168 (9) million.

Income tax is reported at SEK -4 (5) million. See also note on taxes at the end of the report.

Profit after tax in continuing operations was SEK -172 (14) million and earnings per share were SEK -3.13 (0.27).

### Impairment testing of carrying amounts

With respect to the Group's earnings trend and share price development in 2006, the Board and Management have reviewed the carrying amounts of fixed assets in the Scribona business area in accordance with IAS 36, Impairment of Assets. The review was based on the Board's and Management's projections for future profits and cash flows, and resulted in a SEK 12 million impairment loss on goodwill in the Finnish operations.

### Discontinued operations

The units reported in discontinued operations are Carl Lamm, which has been distributed to the stockholders in Scribona, and Scribona Denmark, which has been held for sale since December 2006.

Fourth quarter profit after tax in discontinued operations was SEK -87 (-7) million. For the full year, profit after tax in discontinued operations was SEK -132 (-33) million.

### Cash flow from continuing operations

The Group's cash flow from operating activities in continuing operations for the full year 2006 amounted to SEK -38 (-47) million. During the year, capital of SEK 152 million was freed up through reduction of inventories.

Cash flow from investing activities was SEK -10 (-52) million.

Most of the net issue proceeds of SEK 141 million were used to amortize loans in an amount of SEK 138 million. In addition, Scribona reduce its borrowing by SEK 156 million through the accounts receivable securitization program, due to a decrease in accounts receivable at December 31, 2006 compared to the previous year-end.

The year's total cash flow in continuing operations was SEK -219 (108) million.

### Financial position

Net financial assets at the end of the year amounted to SEK -429 (-353) million. Capital employed in continuing operations was SEK 1,086 (1,201) million. Cash and cash equivalents at December 31 are reported at SEK 4 (348) million. Unutilized overdraft facilities total SEK 80 (100) million and customer payments to the accounts receivable securitization program that will later become available to Scribona amount to SEK 100 (132) million.

On December 31, Scribona was not in compliance with all covenants for the accounts receivable securitization program at September 30, but has since then obtained acceptance from creditors for a limited period.

### Employees

The number of employees in continuing operations at the end of the year was 418 (470).

### Key ratios

Earnings per share for the full year in continuing operations are reported at SEK -3.13 (-0.27).

Equity per share at the end of the year was SEK 9.12 (18.53).

The equity ratio at December 31 was 21.8% (21.9%).

Return on capital employed in continuing operations for the full year 2006 was -13.3 % (2.5%).

Return on equity for the full year was -36.1% (-2.0%).

#### PARENT COMPANY

The Parent Company's other operating income in 2006 amounted to SEK 7 (16) million, of which SEK 7 (13) million consisted of rents from subsidiaries.

In 2006, stockholder contributions of SEK 300 (44) million were paid to the subsidiary Scribona Nordic AB, which was subsequently written down to zero. Dividends from subsidiaries were received in an amount of SEK 205 (89) million. An impairment loss of SEK 81 (49) million was recorded for shares in subsidiaries. Profit before tax was SEK -188 (74) million.

Liquid assets at December 31 totaled SEK 1 (2) million. Net financial assets at year-end were SEK 387 (358) million. The year's investments in fixed assets amounted to SEK 0.0 (0.7) million. Total assets at December 31 amounted to SEK 1,325 (1,401) million.

By decision of the extraordinary general meeting on October 2, all of the shares in Carl Lamm AB were distributed to the stockholders in Scribona. The distribution, including transaction costs, reduced equity in the Parent Company by SEK 48 million.

The extraordinary general meeting on October 2 also resolved to carry out a preferential rights issue in which 3 new class B shares would be granted for every 5 currently held Scribona shares of class A or B. The subscription period ended on 10 November. After expenses, the issue provided the Parent Company with SEK 141 million in equity.

#### SCRIBONA IN THE FOURTH QUARTER OF 2006

##### *The market*

According to the market research company Context, the Nordic market for PCs and servers grew by around 7% compared to 2005 and reached 1,489,000 units sold. Manufacturer direct sales have continued to rise, particularly in the retail segment. The distributor share of the market decreased in 2006. Scribona's share of the distribution market is assessed to be unchanged, with unit sales of 140,000 PCs.

Competition in the market remains aggressive even after the completion of HP's drive to reduce the number of distributors. Scribona is continuing to operate as a distributor of HP's products with unchanged terms in Sweden, Finland and Norway.

##### *Development in the fourth quarter*

Scribona's fourth quarter net sales in the three remaining countries amounted to SEK 2,771 (2,977) million.

Fourth quarter profit was affected by major cost variances. Continued negative currency effects, primarily arising from exchange rate movements between SEK and NOK, impacted margins by SEK 18 million. Logistics costs exceeded the anticipated level by a sum of SEK 18 million pertaining to the closure of the old Swedish warehouse and additional expenditure for the start-up of the new Nordic warehouse including inventory differences and damaged goods. In the IT area, changed assessments regarding operating agreements led to a reallocation of costs, of which SEK 16 million was charged in the quarter. In Finland, goodwill was impaired by SEK 12 million to zero following an impairment test. Added to this were management succession costs of SEK 8 million for the CEO and Executive Vice President. The above-mentioned margin and cost variances amounted to a total of SEK 72 million. Operating profit was SEK -40 (18) million.

##### *Scribona by country*

Sweden enjoyed strong volume growth during the quarter despite getting off to a weak start caused by logistics problems in the new central warehouse. Scribona's share of the PC market has strengthened in a market that shrank by 2% according to IT Research. Margins improved in spite of aggressive price competition. Due to higher IT and logistics costs amounting to 14 million, operating profit declined to SEK 7 (21) million.

Sales in Finland exceeded the year-earlier level in local currency despite disruptions in the new central warehouse. Several large Finnish resellers extended their partnerships with Scribona during the quarter. Margins remain tight in a fiercely competitive market and operating profit fell to SEK -17 (6). Earnings were charged with IT and logistics costs of SEK 8 million over plan, a goodwill impairment of SEK 12 million and foreign exchange effects of SEK 3 million.

Norway also reported a year-on-year improvement in local currency sales despite logistics disruptions. Margins strengthened over the previous year and the position in system products improved as a result of greater accessibility through centralized inventory management. Operating profit was SEK -1 (9) million, including IT and logistics costs of SEK 10 million over plan and foreign exchange effects SEK 4 million.

Aside from management costs of SEK 13 (4) million, Joint business area mainly includes foreign exchange effects of SEK -10 (-5) million which are explained by the fact that purchases and sales in Finland and Norway are transacted in local currency but are reported in SEK in the external accounts of Scribona Nordic. During the period, SEK strengthened against EUR and NOK. The cost increase for management consist SEK 8 million in termination benefits for the CEO and Executive Vice President.

Joint group includes the Parent Company function.

##### *Action program and cost savings*

In January 2007 Scribona announced additional rationalizations aimed at reducing costs and boosting profitability. The changes will affect 50-60 employees in the Finnish and Swedish operations. In February, a preliminary agreement was announced for the sale of the Danish business, entailing Scribona's exit from the Danish market after many years of heavy losses. In 2007 the company will continue to review its working methods and organization to find further scope for cost reductions. Together with earlier measures, this is expected to yield profitability improvements in 2007 and forward.

##### *Future outlook*

2006 was a year that brought many unpleasant surprises. The first of these were the negative effects of HP's right-sizing strategy and clearance of the IT channel's substantial excess inventories in the first half of the year. Then, in the autumn, logistics problems arose in connection with the move to the new central warehouse, which had a negative effect on sales volumes and also led to substantial cost variances.

The outlook for 2007 is optimistic. With continued improvement in margins and the effects of our cost-cutting programs, Scribona will return to profitability.

The IT industry's severely margin-pressured distributors are in need of far-reaching consolidation to achieve a lasting solution to their profitability problems. Scribona will continue to promote this change, even if the current focus is on the company's own short-term profitability.

#### Discontinued operations

By decision of the extraordinary general meeting on October 2, all of the shares in Carl Lamm AB were

distributed to the stockholders in Scribona. Carl Lamm is reported in discontinued operations. Carl Lamm's net sales amounted to SEK 599 million (SEK 703 million for the full year 2005). Operating profit was SEK 27 million (SEK 37 million for the full year 2005). Profit after tax was SEK 19 million (SEK 27 million for the full year 2005).

Scribona's Danish operations have posted heavy losses for many years. In the autumn of 2006 the Board began to actively seek alternatives for a sale and negotiations have been in progress since December 2006. In February, these resulted in a preliminary agreement with Nordic Supply Holding Aps, owner of SMG Denmark, and final negotiations are underway. Starting with this report, Denmark is as a disposal group held for sale. Denmark's net sales for the full year 2006 amounted to SEK 1,453 (1,682) million. Profit after tax was SEK -151 (-59) million.

The Chairman and owner of Nordic Supply Holding Aps is Mark E. Keough, a Board member of Scribona AB. In accordance with the Swedish Companies Act and the listing agreement with the Stockholm Stock Exchange, a decision on the transfer of shares in a subsidiary or operation to a senior executive of the company must be approved by the general meeting of stockholders.

#### RELATED PARTY TRANSACTIONS

In 2006 Scribona purchased financial consulting services on market-based terms from Nove Capital Management AB for SEK 1.2 million. Among other things, the services have included preparations for the preferential rights issue and the distribution of the shares in Carl Lamm AB including the subsequent listing, as well as recruitment of the CEO and Executive Vice President.

In connection with the rights issue in October 2006, Scribona received issue guarantees from the company's three largest stockholders, M2 Special Opportunities Master L.P., Nove Capital Master Fund Ltd. and QVT Fund L.P. Compensation to the issue guarantors, SEK 4.6 million, was paid in January 2007.

#### SUBSEQUENT EVENTS

The extraordinary general meeting on January 22, 2007, elected Peter Gyllenhammar, Mark Keough and Lorenzo Garcia as new directors of Scribona AB. At the same time, Peter Ekelund and Conny Karlsson left the Board of Directors. On February 16, 2007, Peter Gyllenhammar announced his resignation from the Board of Scribona AB due to other engagements.

#### CHANGED ESTIMATES AND ASSUMPTIONS

Changed estimates regarding a multi-year operating agreement with Scribona's principal supplier of IT services has led to a reallocation of the lease payments over time. The costs recognized in 2006 amount to SEK 16 million.

#### ACCOUNTING POLICIES

This consolidated year-end report has been prepared according to IAS 34, Interim Financial Reporting, which is consistent with the requirements in the Swedish Financial Accounting Standards Council's recommendation RR 31, Interim Reporting for Groups.

The same accounting and valuation standards have been applied as in the most recent annual report, except for reporting of exchange differences in operating income and net sales by business area.

In the annual report, exchange differences are recognized gross within "Other operating income" and "Other operating expenses". In this interim report, exchange differences are recognized net within "Other operating expenses". The comparative figures have been restated.

Net sales by business area have replaced the previous income by business area. The comparative figures have been restated.

In accordance with IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations", the period's profit in the distributed Carl Lamm and the Danish operations held for sale are reported in the consolidated income statement under "Profit after tax from discontinued operations". This means that income and expenses in Carl Lamm and Denmark have been excluded from all items in the income statement for the period under review and earlier periods of 2005. At December 31, 2006, all assets and liabilities relating to Denmark were excluded from all items in the balance sheet and disclosed separately in "assets of a disposal group held for sale" and "liabilities of a disposal group held for sale". Likewise, in the cash flow statement Carl Lamm and Denmark are disclosed under "Cash flow from discontinued operations".

#### DIVIDEND

The Board proposes that no dividend be paid to the stockholders. No change will be made in the dividend policy, which states that approximately one third of income after tax is to be distributed to the stockholders over time.

#### ANNUAL REPORT

The annual report is expected to be published in early April, at which time it will be posted on Scribona's website and can also be ordered from Scribona AB, Box 1374, 171 27 Solna, Sweden, telephone +46 8-734 34 00.

#### ANNUAL GENERAL MEETING

The annual general meeting will be held at 3:00 p.m. on April 17 at Scribona's head office in Solna.

Solna, February 21, 2006

Scribona AB  
The Board of Directors

*This report is a translation of the Swedish original. In the event of discrepancies between the Swedish original and the English translation, the Swedish version shall prevail.*

This report can also be viewed at [www.scribona.com](http://www.scribona.com)

#### Address

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#### Facts about Scribona

Scribona is a leading provider of IT products in the Nordic market. The product range is divided into four areas: Personal Computers & Peripherals, Servers, Storage & Infrastructure, Enterprise & Client Software and Entertainment & Personal Communication. The products are distributed by IT resellers and retailers in Sweden, Finland and Norway. For more information, visit [www.scribona.com](http://www.scribona.com)

## SCRIBONA – YEAR-END REPORT, 2006

### Summary Consolidated Income Statement

Amounts in SEK M	2006	2005	2006	2005
	<u>Jan-Dec</u>	<u>Jan-Dec</u>	<u>Oct-Dec</u>	<u>Oct-Dec</u>
Net sales	9,016	9,277	2,771	2,977
Other operating income	45	32	16	8
Operating expenses				
Goods for resale	-8,537	-8,655	-2,634	-2,788
Other external costs	-308	-287	-91	-88
Staff costs	-295	-303	-81	-82
Depreciation and write-downs	-41	-37	-20	-9
Other operating expenses	-15	-2	-1	-1
<b>Operating profit/loss</b>	<b>-135</b>	<b>25</b>	<b>-40</b>	<b>18</b>
Net financial items	-33	-16	-17	-3
<b>Profit/loss before tax</b>	<b>-168</b>	<b>9</b>	<b>-58</b>	<b>15</b>
Income tax expense*	-4	5	-9	1
<b>Profit/loss for the period for the continuing operations</b>	<b>-172</b>	<b>14</b>	<b>-67</b>	<b>16</b>
Profit/loss after tax in discontinued operations	-132	-33	-87	-7
<b>Profit/loss for the period</b>	<b>-304</b>	<b>-19</b>	<b>-153</b>	<b>8</b>

### Continuing operations

Earnings pershare, SEK	-3.13	0.27	-1.01	0.31
Earnings per share after full dilution, SEK	-3.13	0.27	-1.01	0.31
<b>Total</b>				
Earnings per share, SEK	-5.54	-0.37	-2.30	0.16
Earnings per share after full dilution, SEK	-5.54	-0.37	-2.30	0.16
Number of shares end of period	81,698,572	51,061,608	81,698,572	51,061,608
Number of shares end of period after full dilution	81,698,572	51,061,608	81,698,572	51,061,608
Average weighted number of shares after full dilution	54,891,229	51,061,608	66,380,090	51,061,608

\* Note regarding taxes at the end of the report

### Summary Consolidated Balance Sheet

Amounts in SEK M	2006	2006	2006	2006	2005
	<u>31 Dec</u>	<u>30 Sep</u>	<u>30 June</u>	<u>31 March</u>	<u>31 Dec</u>
Goodwill	4	34	35	37	22
Other intangible fixed assets	39	63	65	58	44
Tangible fixed assets	17	31	34	38	35
Other fixed assets	81	92	52	53	52
Inventories	751	779	702	871	1,091
Current receivables	2,152	1,836	1,991	1,842	2,720
Cash and cash equivalents	4	310	311	417	348
<b>Total assets continued operations</b>	<b>3,047</b>	<b>3,145</b>	<b>3,190</b>	<b>3,316</b>	<b>4,312</b>
Disposal group held for sale	368	-	-	-	-
<b>Total assets</b>	<b>3,415</b>	<b>3,145</b>	<b>3,190</b>	<b>3,316</b>	<b>4,312</b>
Equity	745	801	883	933	946
Long-term liabilities	38	52	24	24	17
Current liabilities	2,350	2,292	2,283	2,359	3,348
<b>Liabilities in continuing operations</b>	<b>3,136</b>	<b>3,145</b>	<b>3,190</b>	<b>3,316</b>	<b>4,312</b>
Liabilities of disposal group held for sale	279	-	-	-	-
<b>Total liabilities and equity</b>	<b>3,415</b>	<b>3,145</b>	<b>3,190</b>	<b>3,316</b>	<b>4,312</b>
Capital employed	1,175	968	1,129	1,195	1,299
Capital employed in remaining operations	1,086				
Capital employed i avyttringsgrupper för försäljning	90	-	-	-	-
Net financial capital	-429	-167	-246	-262	-353

\* Note regarding taxes at the end of the report

## SCRIBONA – YEAR-END REPORT, 2006

### Cash Flow Statement

Amounts in SEK M	2006 <u>Jan-Dec</u>	2005 <u>Jan-Dec</u>	2006 <u>Oct-Dec</u>	2005 <u>Oct-Dec</u>
<b>OPERATING ACTIVITIES</b>				
Profit/loss after financial items	-168	9	-58	15
Amortization, depreciation and impairment	41	37	20	28
Other	37	2	26	3
Tax paid	0	4	2	10
<b>Cash flow from operating activities before change in working capital</b>	<b>-90</b>	<b>52</b>	<b>-10</b>	<b>37</b>
Cash flow from change in working capital				
Change in inventories	152	-231	-105	-243
Change in operating receivables	65	-161	-644	-833
Change in operating liabilities	-156	293	445	785
<b>Cash flow from operating activities</b>	<b>-38</b>	<b>-47</b>	<b>-314</b>	<b>-254</b>
<b>INVESTING ACTIVITIES</b>				
Divestment of operations	3	1	2	0
Acquisition of fixed assets	-16	-53	-1	-15
Divestment of fixed assets	3	0	3	0
<b>Cash flow from investing</b>	<b>-10</b>	<b>-52</b>	<b>4</b>	<b>-15</b>
<b>FINANCING ACTIVITIES</b>				
Dividend	-34	-	-31	-
New rights issue	141	-	141	-
Change in loans	-278	207	-44	282
<b>Cash flow from financing activities</b>	<b>-171</b>	<b>207</b>	<b>66</b>	<b>282</b>
<b>Cash flow from continuing operations</b>	<b>-219</b>	<b>108</b>	<b>-244</b>	<b>13</b>
<b>Cash flow from discontinued operations</b>				
Cash flow from operating activities	-84	-99	-30	-129
Cash flow from investing activities	-35	-10	-10	-1
Cash flow from financing activities	10	-7	0	-6
<b>Cash flow from discontinued operations</b>	<b>-110</b>	<b>-116</b>	<b>-40</b>	<b>-136</b>
<b>Cash flow for the period</b>	<b>-329</b>	<b>-8</b>	<b>-284</b>	<b>-123</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>348</b>	<b>355</b>	<b>310</b>	<b>481</b>
Cash flow for the period	-329	-8	-284	-123
Exchange rate difference in liquid assets	-15	1	-22	-10
<b>Cash and cash equivalents at end of period</b>	<b>4</b>	<b>348</b>	<b>4</b>	<b>348</b>

### Statement of Changes in Equity

Amounts in SEK M	2006 <u>Jan-Dec</u>	2005 <u>Jan-Dec</u>	2006 <u>Oct-Dec</u>	2005 <u>Oct-Dec</u>
Opening balance for the period	946	941	801	935
Change in translation difference	8	24	2	3
Dividend	-46	-	-46	-
New rights issue	141	-	141	-
Profit/loss for the period	-304	-19	-153	8
<b>Closing balance for the period</b>	<b>745</b>	<b>946</b>	<b>745</b>	<b>946</b>

Equity hedging in Norway ceased in November 2006 following amortization of loans in an amount of 125 MNOK.

## SCRIBONA – YEAR-END REPORT, 2006

### Net Sales by Country

Amounts in SEK M	2006	2005	2006	2005
	<u>Jan-Dec</u>	<u>Jan-Dec</u>	<u>Oct-Dec</u>	<u>Oct-Dec</u>
Sweden	3,933	3,872	1,194	1,284
Finland	2,130	2,229	677	694
Norway	2,999	3,159	918	964
Intra-business area	-45	17	-18	34
<b>Total</b>	<b>9,016</b>	<b>9,277</b>	<b>2,771</b>	<b>2,977</b>

### Operating profit by Country

Amounts in SEK M	2006	2005	2006	2005
	<u>Jan-Dec</u>	<u>Jan-Dec</u>	<u>Oct-Dec</u>	<u>Oct-Dec</u>
Sweden	-6	28	7	21
Finland	-41	-7	-17	6
Norway	-28	41	-1	9
Joint business area	-54	-30	-27	-17
<b>Total</b>	<b>-129</b>	<b>32</b>	<b>-38</b>	<b>19</b>
Joint Group	-7	-7	-2	-2
<b>Total</b>	<b>-135</b>	<b>25</b>	<b>-40</b>	<b>18</b>

### Key Ratios

	2006	2005	2006	2005
	<u>Jan-Dec</u>	<u>Jan-Dec</u>	<u>Oct-Dec</u>	<u>Oct-Dec</u>
<b>Continued operation</b>				
Operating margin, %	-1.5	0.3		0.6
Return on capital employed, %	-13.3	2.5	-	-
Capital turnover rate, times per year	8.9	9.2	-	-
Average capital employed, SEK M	1,015	1,003	-	-
Earnings per share, SEK	-3.13	0.27	-1.01	0.31
Average number of employees	437	481	-	-
Number of employees end of period	418	470	-	-
Sales per employee, SEK M	20.6	19.3	-	-
<b>Total</b>				
Net financial assets, SEK M	-429	-353	-429	-353
Return on equity, %	-36.1	-2.0	-	-
Average equity, SEK M	841	948	-	-
Equity/assets ratio, %	21.8	21.9	21.8	21.9
Equity per share, SEK	9.12	18.53	9.12	18.53
Earnings per share, SEK	-5.54	-0.37	-2.30	0.16

For definitions of key ratios, see Scribona's latest annual report.

Taxes	2006	2005
	<u>31 Dec</u>	<u>31 Dec</u>
<b>Deferred taxes recognized in the balance sheet</b>		
Deferred tax assets	76	44
Deferred tax liabilities	-28	-1
	2006	2005
	<u>Jan-Dec</u>	<u>Jan-Dec</u>
<b>Reported income tax expense for remaining operation</b>		
Current tax	-16	10
Deferred tax	12	-5
<b>Total tax</b>	<b>-4</b>	<b>5</b>

Scribona recognizes deferred tax assets on loss carryforwards of SEK 74 million. The assessment of the Board and Management is that recent years' action and cost-cutting programs will lead to a taxable surplus of such size that these loss carryforwards can be utilized.

## SCRIBONA – YEAR-END REPORT, 2006

### Discontinued Operations

#### Carl Lamm

Carl Lamm is a provider of complete system solutions for data and document management in Sweden, with its own distribution and retail operations in 25 locations. By decision of the extraordinary general meeting on October 2, all of the shares in Carl Lamm AB were distributed to the shareholders in Scribona.

<b>Income statement</b>				
Amounts in SEK M	2006	2005	2006	2005
	<u>Jan-Dec</u>	<u>Jan-Dec</u>	<u>Oct-Dec</u>	<u>Oct-Dec</u>
Net sales	599	703	-	217
Costs	-573	-666	-	-205
<b>Profit/loss before tax</b>	<b>27</b>	<b>37</b>	<b>-</b>	<b>12</b>
Tax	-8	-10	-	-3
<b>Profit/loss for the period</b>	<b>19</b>	<b>27</b>	<b>-</b>	<b>8</b>

<b>Cash flow statement</b>				
Amounts in SEK M	2006	2005	2006	2005
	<u>Jan-Dec</u>	<u>Jan-Dec</u>	<u>Oct-Dec</u>	<u>Oct-Dec</u>
Cash flow from operating activities	-26	11	-	41
Cash flow from investing activities	-25	-9	-	-1
Cash flow from financing activities	10	-7	-	-6
<b>Cash flow for the period</b>	<b>-42</b>	<b>-5</b>	<b>-</b>	<b>34</b>

#### Scribona Denmark

Scribona Denmark is an IT distributor in the Danish market. In February 2007, a preliminary agreement was signed for the sale of the Danish business at a price that is SEK 49 million lower than the book value of net assets. In connection with reporting of Denmark as a disposal group held for sale, an impairment loss of SEK 10 million has been recognized for assets not included in the sale.

<b>Income statement</b>				
Amounts in SEK M	2006	2005	2006	2005
	<u>Jan-Dec</u>	<u>Jan-Dec</u>	<u>Oct-Dec</u>	<u>Oct-Dec</u>
Net sales	1,453	1,682	394	571
Costs	-1,595	-1,750	-476	-596
<b>Profit/loss before tax</b>	<b>-142</b>	<b>-68</b>	<b>-82</b>	<b>-25</b>
Tax	-9	9	-4	9
<b>Profit/loss for the period</b>	<b>-151</b>	<b>-59</b>	<b>-86</b>	<b>-16</b>

<b>Cash flow statement</b>				
Amounts in SEK M	2006	2005	2006	2005
	<u>Jan-Dec</u>	<u>Jan-Dec</u>	<u>Oct-Dec</u>	<u>Oct-Dec</u>
Cash flow from operating activities	-58	-110	-30	-170
Cash flow from investing activities	-10	-1	-10	0
Cash flow from financing activities	0	0	0	0
<b>Cash flow for the period</b>	<b>-68</b>	<b>-111</b>	<b>-40</b>	<b>-170</b>

<b>Working capital</b>	
Amounts in SEK M	2006 31 Dec
Inventories	57
Current receivables	310
<b>Total assets</b>	<b>368</b>
Long-term liabilities	59
Current liabilities	219
<b>Total liabilities</b>	<b>279</b>